



REGISTRATION FORM

FIRST NAME _____ LAST NAME _____

TITLE _____

AFFILIATION _____

ADDRESS _____

CITY _____ STATE/PROVINCE _____

COUNTRY _____ ZIP/POSTAL _____

PHONE _____ FAX _____

E-MAIL (Important for program updates, etc.) _____

REGISTRATION FEE (Includes Meals and Materials)

Before September 19, 2003: \$425 per person Early Bird rate

After September 19, 2003: \$475 per person

Refund/Cancellation Policy: No Refunds

PAYMENT OPTIONS

- Check** (US Funds only) made out to **BBI International**.
- Credit Card**
 - Visa MasterCard AmEx Discover

Credit Card Number _____ Exp. Date _____

Cardholder Name (please print) _____

Signature _____

Please submit registration to:

BBI International
 PO Box 159
 Cotopaxi, CO 81223

Or Fax to: (719) 942-4358

For program updates or additional information please contact:

Anne Wester Phone: 719-942-4353
 BBI International E-mail: anne@bbiethanol.com

Registration forms also available at www.bbiethanol.com/lenders

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BBI International
 P.O. Box 159
 Cotopaxi, CO 81223

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National Ethanol Symposium for Lenders

Project Feasibility...

TO LEND OR NOT TO LEND



October 6-7, 2003

The Drake Hotel • Chicago, Illinois

Presented by:



Please Circulate



National Ethanol Symposium for Lenders

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October 6-7, 2003

The Drake Hotel • Chicago, Illinois

This unique Symposium is designed to educate lenders, financial advisors, and representatives from rural economic development agencies, government lending institutions and other stakeholders on the viability of the ethanol industry and investment considerations for building, financing and operating an ethanol production facility.

There are numerous proposed ethanol projects across the United States and lenders from Maine to California are being asked to review financing options for these plants. In many cases lenders have little, if any, experience with the ethanol industry, making it difficult to make educated decisions on proposed projects.

The National Ethanol Symposium for Lenders will address the following key issues, and more:

- Public policies and their affect on the industry's future
- Value-added impacts of ethanol production in rural America
- Organization structure of farmer-owned cooperatives
- Financing requirements and criteria for ethanol facilities
- Ethanol and co-product markets: current and future
- Energy requirements and costs
- Financial projections – risks and benefits
- Plus, a panel of peers will discuss their experience in a final forum

Who should attend?

If you have been asked to finance a renewable energy project like fuel ethanol, or anticipate that you will be...then attending the National Ethanol Symposium for Lenders is an important consideration. We encourage you to REGISTER NOW!

PRELIMINARY AGENDA

For program updates visit www.bbiethanol.com/lenders

Monday, October 6th

- 10:00 am Registration Opens
- 1:30 pm Opening Remarks
- 2:00 pm **A National Perspective**
– 2:30 pm Federal legislation is an important element in the emerging ethanol industry.
- 2:30 pm **Concept to Construction**
– 4:00 pm This session deals with the manner in which a typical ethanol project is conceived, created, and finally built. What are the steps, the thought process, and the motivations?
- 4:00 pm **The Ethanol Market**
– 5:30 pm We know how to make ethanol, the question is once it's made is there a market for it? What is the market now? Where will it be in the future? Will we over-produce? How is ethanol priced? and more.
- 6:00 pm **Networking Reception**
– 7:00 pm

Tuesday, October 7th

- 7:00 am Registration – Continental Breakfast
- 8:00 am **Co-Product Markets** – Co-products make up a significant percentage of the actual profit of an ethanol plant. Understanding the markets both present and future is essential.
– 10:00 am
- 10:00 am Refreshment Break
- 10:30 am **The Cooperative Structure** - Many new plants are cooperatives, LLC's, or a combination of both. This panel explores the options and opportunities.
– Noon
- Noon Lunch – Luncheon Speaker
- 1:30 pm **Building an Ethanol Facility** – A perspective on what is required in terms of the expenditures, construction times, capital draw down, and financial projections.
– 2:00 pm
- 2:00 pm **Energy** - What are the costs and logistics that utilities impose on an ethanol plant?
– 3:00 pm
- 3:00 pm **Discussion Forum** – Panel of Lenders who know Ethanol. An open discussion...What did we learn? What do we still need to know? And more!
– 4:00 pm
- 4:00 pm Adjourn

Hotel Information

Make your room reservations early to receive the special room rate!



The Drake Hotel

140 East Walton Place
Chicago, IL 60611
Ph: 312-787-2200
www.thedrakehotel.com

For reservations call 1-800-55-DRAKE

Call before September 15, 2003 for the special discounted rate. Special "National Lenders Symposium" room rate: \$US 170.00

Registration Fee (includes materials and meals)

Sign up before September 19th for the Early Bird rate of **\$425 per person**. After September 19th the fee is **\$475 per person**. Pre-registration is appreciated.

Register on-line at:

www.bbiethanol.com/lenders

Or Fax this registration form to:
(719)942-4358

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